## case

Client:
Jewelry Television

Project: Rock Start Designer Contest

## Goals:

Drive on-air viewership and online shopping during reality jewelry design contest.

Brand advancement into new, younger audience segments.

## Strategy:

Develop reality show airing final competitions live.

Fuel engagement via social media and online voting.

Promote via multi-media news release, media relations, localized pitching and influencer content marketing.

## Result:

- Highest viewership for the network in 20-year history.
- More than 25,000 social media engagements for Rock Star Designer.
- Extensive media coverage across national, regional and local channels.











